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Message from the Dean

Management Education is an integrated and continuous process. It is delivered primarily with two aims: firstly, to inculcate the understanding of factors which influence the conduct of organizations and secondly, to provide the students with tools and techniques which they can use to influence organizational life.

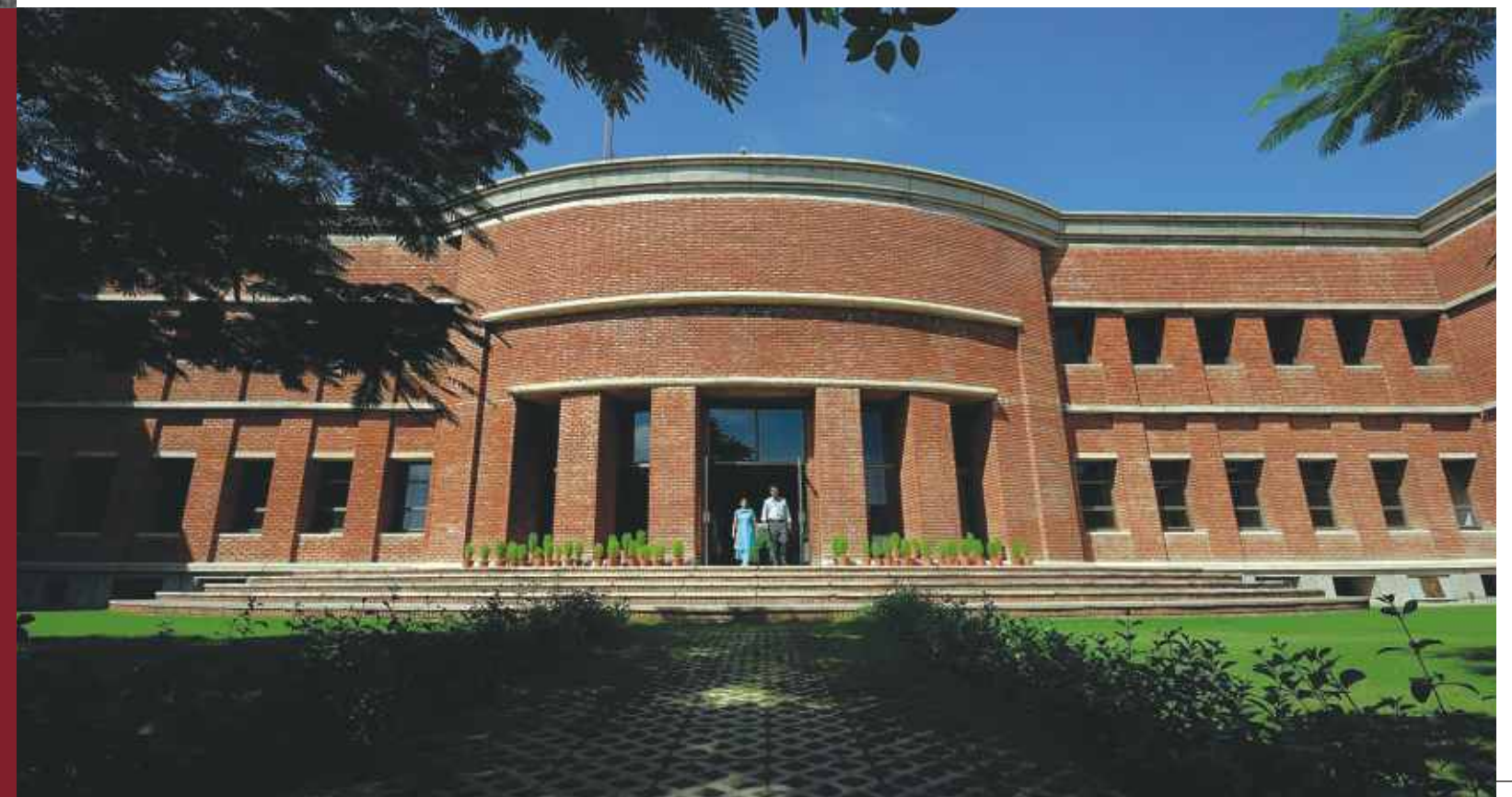
Over the years, a number of management schools have started offering courses in functional as well as emerging areas of the management. At IILM COLLEGE OF MANAGEMENT STUDIES, we believe that the competitive advantage could be substantiated through value addition and uniqueness. We add value to our curriculum and enrich the content based on research inputs. The knowledge generated & integrated through research is transferred to the class rooms as a continuous process. It helps our students in developing the skills which they can put into practice. It also helps them to ward off threats and encash opportunities thrown up by future events. Our emphasis on value addition makes the program unique and successful.

We welcome you to IILM College of Management Studies, and invite you to share the experience of value added learning.

Dr. Anil Kumar Sinha

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Dean, CMS
Secretary

IILM College of Management Studies

The College Of Management Studies, Greater Noida was set up in 2001 under the aegis of the Ram Krishan & Sons Charitable Trust to groom bright young students, who would chart the future course of a progressively global society. College of Management Studies under the Academy aims at achieving excellence in management education through adaptation, innovation and continuous up gradation.

Vision

IILM will be a leader in values based management education and business focused research .

Mission

- To develop tomorrow's business leaders, entrepreneurs and managers through:
 - An education based on ethical values resulting in knowledge and skills valued by industry .
 - Application oriented research that flows into the teaching-learning process.
 - Inspirational and creative teaching.
 - An outstanding and exceptional learning .

Principles

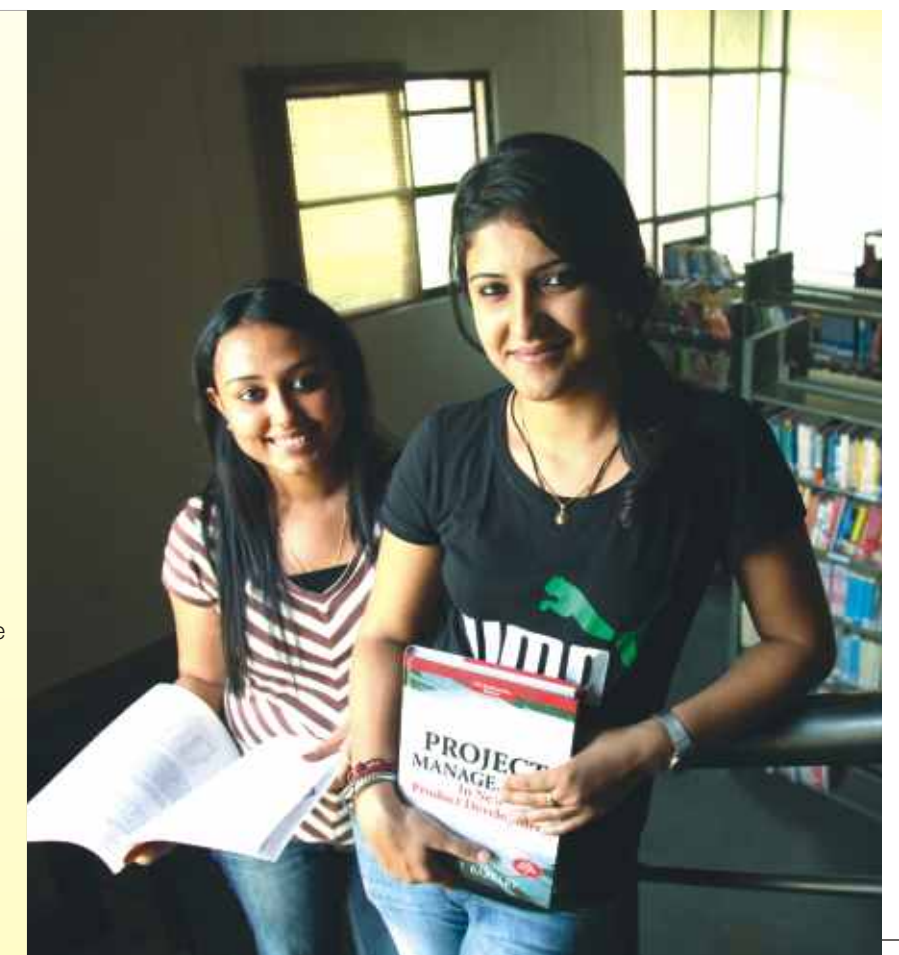
Academic Excellence, Holistic Education, Global relevance and integrated research are the four cornerstones of educational philosophy of IILM College of Management Studies. Keeping all these aspects in mind, IILM College of Management Studies looks at

- Commitment to offer quality education at the higher end in order to produce a new generation of technologically literate work-force who would be able to face the challenges of the competitive world
- Challenge and motivate the students to explore their full potential through rigorous academics, initiating hard work and high thinking
- Encourage extra curricular activities among the students and develop their personalities, which would lead to their holistic development
- Adapt to emerging technologies and changing disciplines
- Adapt to new and evolving educational paradigms
- Promote the global perspective
- Provide a friendly and dynamic environment to learn and grow



IILM College of Management Studies Advantage

- Equipping students with the right mix of knowledge, skills, and attitudes to successfully meet the challenges of an increasingly dynamic international business environment;
- Experiential learning to foster in them professionalism, collaboration, importance of leadership, ability to work hard, take thoughtful decisions, develop high thinking and sensitization to socio-cultural and political needs;
- High caliber, internationally acclaimed faculty. Overall, a strength of 17 members dedicated to excellence in teaching, research and consultancy;
- Intensive interface with the corporate world to bridge the gap between theory and practice;
- Focus on preparing a graduate, who has a strong desire to learn and improve continually, welcomes new ideas, values, and diversity and is driven by a desire to succeed and give ones' best towards excellence in all spheres of life.



The PGDM Programme

The Post Graduate Diploma in Management (PGDM) programme is launched to cater to the demand of management professionals and prepare its graduating students for challenging careers through an intensive and rigorous curriculum.

The 2-year full time AICTE Approved programme endeavours for holistic development of its students, thereby making them intellectually, socially, physically, and spiritually balanced human beings. We believe in an education system that looks beyond employment and concentrates on individual development by imparting "Life Skills" and enhancing life time opportunities.

Learning Methodology

The institute recognizes the necessity of 'reflection' and 'looking beyond the obvious'. In the present competitive environment one should learn to analyse in detail and develop the desire to appreciate the ideas from diverse quarters. The institute's pedagogy enables the student to take initiative in search of knowledge, challenging them to think about issues outside the text-books and encouraging them to construct their own road map to tackle various real-life problems. The concept of individual learning, small group interactions and team-work are well integrated into the curriculum.

Classroom learning is highly participative and interactive, involving case studies, simulations and exercises, individual/group presentations, role plays, live projects, lectures along with seminars and inputs from speakers drawn from academia and industry.

Students with different backgrounds, qualifications and learning styles are encouraged to use their experiences and perspectives as key learning tools. In both individual and team-based work, students constantly challenge themselves and are inspired to give their best in an academically rigorous yet open-minded environment.

Student Skill Enhancement Program

Research at CMS revealed that there are certain skills critical for the success of future managers. Consequently methodologies were developed for infusing these skills in the students. In pursuit of the above, CMS organizes specific skill building and skill enhancement workshops at regular intervals during the course. Training programmes in workshop mode, are organized in the areas of:

- Interpersonal Skills & Team Building
- Corporate Communication
- Innovation/Creative Problem Solving
- Building Self Confidence
- Public Relations
- Preparing for Interviews
- Corporate Etiquettes
- Soft Skills

IILM CMS Industry Interface

As a B-school, IILM College of Management Studies has strong, mutually beneficial and synergistic relationship with various corporate entities to enhance the entire teaching and learning process through contributions from industry and their resources. Such a relationship has helped the institute unite real-life business issues and perspectives in academic curricula and impart business education on real-time frame.

Initiatives like - Joint Advisory Councils, industry mentors, corporate seminars, MDPs, FDPs, case writing initiatives, etc. are regularly taken up by the institute to foster academia-industry relationship. Seminars and workshops are organized on a regular basis. Industry professionals are invited as a routine to deliver guest lectures in each of the courses to provide industry's perspective and strengthen the interface with the corporate world.

Few of our past Speakers

Dr (Prof) S K Jain Professor Dept. of Management Studies, IIT, Delhi.

Mr Kuldeep Sharma Director Entrepreneurship & Technology Development Centre.

Mr Manoj Mittal Dy. General Manager Project Management Division, SIDB.

Mr N K Sehgal General Manager India Trade Promotion Organisation.

Mr Vinod Gupta Director (PIS) (Project), National Institute for Entrepreneurship and Small Business Development (NIESBUD).

Mr. Kamal Singh Director CMD, AIMA.

Mr. Rahul Dev CEO CNEB TV (Complete News & Entertainment Broadcast Pvt. Ltd.).

Ms Kalpana Sinha Co-Ordinator (NEN)- Consultant National Entrepreneurship Network.

Ms Rita Sengupta Director (Behavioural Sciences) National Institute for Entrepreneurship and Small Business Development (NIESBUD).

Ms Sonu Goyal Professor, Gen Management & Strategy, IMI.

Prof Sushil Kumar Dean, Dept. of Management Studies Gautam Budh University.

Anusuya Jana Regional Manager-HR Zee Entertainment Enterprise Ltd.

AVM G K Kwatra, VP – HR, Havells India Ltd..

Col. B.C.Halan, Senior Quality Counsellor, FICCI, Quality Forum, Federation House, Tansen Marg New Delhi.

Col. Sunil Chandra, General Manager-Employee Relations, ANAND Automotive Systems.

Deepak Gupta KPMG.

Dr Amit Pareenja National Account Manager Vodafone Global Enterprise.

Dr B Tripathi Country Head Right Tight Fasteners.

Dr Rajeev Kumra Faculty Member IIM Lucknow at Noida Campus.

Dr Shahid Ahmed, Senior Economist, United Nations Conference on Trade & Development.

Dr. Mohan Agrawal Chief Mentor Multinational Business Academy.

Dr. Shamim Ahmad, Vice-Chancellor, Jamia Hamdard.

Dr. Sudhir K. Jain, Professor, Deptt. Of Management Studies, IIT Delhi.

Dr.(Prof.) V. Sharan, Distinguished Professor, School of South Asian Studies, JNU, New Delhi.

G K Kwatra VP-HR Havells India Ltd.

Mr Anadjot Singh Chani Head Retail Sales Hughes Net Fusion, Hughes Communication India Ltd.

Mr Anand Kumar Director & R & D Indian Oil AVM.

Mr Arun Goyal Academy of Business Studies.

Mr Ashish Taksali Manager PWC.

Mr J Wason, Exective Director, GAIL India Limited, New Delhi.

Mr Jayant Jain Vice President, Head - Consumer Insights & Market Research Godfrey Phillips India Ltd.

Mr K K Duggal Regional Director (GJ EPC) Gems & Jewellery Export Promotion Council.



Programme Course Structure

The courses offered at IILM College of Management Studies; fall into two categories. i.e. 3 Credit Courses and 1.5 Credit Courses. A 3-credit course runs into 27 sessions of 1 hour 15 minutes each of classroom teaching. Similarly a 1.5 credit course comprises of 14 sessions of 1 hour 15 minutes of classroom teaching. Internal-Assessment, which carries 40% weightage, is a part of these sessions.

Total number of core courses offered in two years (2011-2013) is 90 credits this includes the summer training which carries 6 credits and a comprehensive project held in the last term equivalent to a 6 credit course.

The programme comprises 4 terms. In the first year, the students are exposed to all the areas in management. Hence all the courses offered here are compulsory. In the second year of the programme, a student has to earn a minimum of 30 credits from elective courses.

The elective offerings are as follows:

- For Dual Specialization (5 + 5), student will have to opt for 5 electives each from any two streams.
- For Major-Minor Specialization (7 + 3), student will have to opt for 7 electives from any one stream and 3 electives from any other.

The Institute offers major specialization in Marketing, Finance and Human Resource Management and minor specialization besides all of the above, in the areas of International Business, Information Technology, Operations Management, and Entrepreneurship & Family Business. In addition, the Institute also offers various value added courses which are mandatory for students.

[*Note : The Institute may change or add any major or minor area depending on the assessment of industry requirements and students preferences.]

It is mandatory to undergo two-month summer internship with a corporate house after the completion of first year as a part of the curriculum.

Grading and Evaluation System

Assessment in all the courses is continuous and rigorous. IILM College of Management Studies follows a Grade Point System (Cumulative Grade Point Average) for evaluation, on a scale of 8.

Students need to have a minimum CGPA of "4" to be promoted to second year or participate in placement activities of the Institute and also for getting diploma.

All assessments emphasize on development of personal and professional competence of the students, while enhancing their business knowledge and decision making skills. The evaluation is comprised of 20% on-going assessment(class assignments/group projects/field assignments/presentations), 20% on the basis of a mid-term exam and the balance 60% based on end-term examination.



PGDM Course Structure 2011-13

Year I

Semester 1		Semester 2	
Term IA	Term IB	Term IIA	Term IIB
Core Courses			
IT in Business	Human Resource Management	Organization Dynamics & Change	Production & Operations Management
Marketing Management	Operations Research	Marketing Research	Law for Managers
Organization Behaviour	Economic Environment & Policy	Corporate Finance	Marketing Planning & Strategy
Quantitative Techniques for Business	Management Accounting	Management Information Systems	Indian Financial System
Accounting for Managers	Excel in Business	Selling & Sales Management	Supply Chain Management
Economics for Managers	Business Communication	Strategic Management & Strategic Implementation	Corporate Social Responsibility
	Understanding the Indian Market & Consumer	Managerial Communication	Physical Distribution & Channel Management
	Values & Ethics		Talent Management & Employee Engagement
Value Addition & Life Skills Courses			
Managing Self	Business Etiquette	Selling Practices & Skills	Sustainable Environment Management

Year II

Semester III		Semester IV	
Term IIIA	Term IIIB	Term IVA	Term IVB
Core Courses			
Marketing Planning and Strategy	Cross Cultural Management	Entrepreneurial Skills	Comprehensive Research Project
Summer Training Report & Presentation			
Summer Training Report			
Electives			
Marketing			
Major: 9 Credit Dual: 6 Credit	Major: 9 Credit Dual: 6 Credit	Major: 9 Credit Dual: 6 Credit	
Finance			
Major: 9 Credit Dual: 6 Credit	Major: 9 Credit Dual: 6 Credit	Major: 9 Credit Dual: 6 Credit	
HR/OB			
Major: 9 Credit Courses Dual: 6 Credit	Major: 9 Credit Dual: 6 Credit	Major: 9 Credit Dual: 6 Credit	
International Business			
Minor: 3 Credits	Minor: 3 Credits	Minor: 3 Credits	
Information Technology			
Minor: 3 Credit	Minor: 3 Credit	Minor: 3 Credit	
Experiential Learning: NGO Project/Live Project/Languages/Theater/Art Appreciation/Literature/Entrepreneurship		Comprehensive Project	
Placement Training: Preparing for Final Placement)			



Choice of Electives

IILM College of Management Studies offers one of the widest choices to students in terms of electives. However, an elective will be offered by the Institute only if a minimum of twenty students opt for the same.

Marketing	Finance
<ul style="list-style-type: none"> Advanced Marketing Research Business to Business Marketing Consumer Behavior Customer Relationship Management Integrated Marketing Communication Rural Marketing Retail Management Product Management Financial Services Selling Personal Selling Retail Selling 	<ul style="list-style-type: none"> Project Appraisal and Financing Investment Analysis & Portfolio Management Corporate Restructuring, Merger & Acquisitions International Finance & Treasury Management Accounting Standards & Global Financial Reporting Management Control System & Cost Management Corporate Tax Planning Financial Derivatives & Financial Engineering Risk & Insurance Management Retail Banking Indian Financial System Personal Financial Planning Management of Banks & Financial Institutions
Human Resource Management	International Business
<ul style="list-style-type: none"> Recruitment & Selection Talent Acquisition & Development Performance Management Compensation Management Industrial Relations and Labor Laws Negotiation & Conflict Management Organizational Development 	<ul style="list-style-type: none"> Export-Import Management Global Business Environment International Marketing
Information Technology	
<ul style="list-style-type: none"> Internet Strategy for Business Enterprise Resource Planning Database Management System 	

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PGDM Programme in IB (International Business)

IILM College of Management Studies (CMS) offers a Post-Graduate Diploma in Management (International Business) approved by AICTE. The programme aims to provide a comprehensive coverage of all the important functional areas relevant to international business managers, entrepreneurs and traders. The syllabi focuses on the dynamics of global business with emphasis on current issues and operational requirements.

Special Features:

Special electives, project work including internship are based on the requirement of global relevance. A special module of programme will allow students to visit important commercial centers and interact with industry / chambers and business houses having trade and investment relationships with their respective orientation. Learning a foreign language for business use is compulsory. Several choices are available. Foreign Tour is also included as a part of the curriculum to gain global exposure and diverse basket of knowledge can be exposed to its fullest intellect, with a first hand experience on cross culture.

Course: PGDM (International Business)

Year I

Term I	Term II	Term III	Term IV
Core Courses			
Business Economics (1)	Management Accounting (1)	Management Information Sys. (1)	International Marketing Management (1)
Business Statistics (1)	Business Communication (1)	International Human Resource Management (1)	Production & Operation Management (1)
Marketing Management (1)	Macro Economics (1)	Financial Management (1)	International Finance (1)
Technology in Business (1)	Global Economic Environment (1)	International Economics (1)	International Trade Logistics (1)
Organisational Behavior (1)	Business Research Methods	Quantitative Methods for Decision Making (1) (O.R.)	E-Business & E-Commerce (1)
Foreign Language-I (1)	Foreign Language-II (1)	Foreign Language-III (1)	International Business Strategy (1)
Value Addition & Life Skills Courses			
Managing Self (0.5)	Interpersonal Skills (.05)	Leadership and Influencing Skills (0.5)	Preparation for Summer Training (0.5)

Summer Internship (Credit 2)

Year II

Term V	Term VI	Term VII	Term VIII
Global Sourcing & Business Development (1)	Cross Culture Management (1)	Visit to Important Trade & Commercial Centers of India	Comprehensive Project (Credit 2)
Electives (Any 5)	Electives (Any 5)		

Electives Courses (IB)

Participants may select any ten out of the following 12 electives. However, a particular elective will be offered only if a sufficient number of students opt for the same. The Institute also reserves the right to add or delete any elective as required:

Electives	
<ul style="list-style-type: none"> Regional Trade Blocs WTO & International Policies Managing Multinational Corporations International Business Law Mergers, Acquisitions & Corporate Restructuring International Market Research 	<ul style="list-style-type: none"> International Brand Management International Accounting Practices International Business Taxation Management Of Forex Transactions Export-Import documentation & Procedures International Business Negotiations

Languages Offered:

- French
- Spanish
- Mandarin

Focus will be on acquiring oral speaking ability for business purposes.

Industrial Visits

As a part of integrated learning process the students will be taken for industrial visits to organizations in and around Delhi to enable them obtain an understanding of the overall functions of the organization. Students need to submit a brief report on the experience and learning from the organizations, after the visit.

Placement and Career Development

The Institute's responsibility simply doesn't cease after equipping its students with the necessary managerial skills. The Institute strives to place its students in the best of the industries. Special emphasis is laid on Placements and Career Development. The Institute boasts of a full-fledged Career Management Centre (CMC). CMC is assisted by a team of students (Student's Council of Placements), group of our faculty (Career Development Cell) and experts drawn from the Industry. The Cell serves as an interface to establish the best fit between the students and the corporate entities. Its goal is to primarily identify prospective employers, their requirement in terms of skill sets and develop the same in our students.

The center performs the key functions of:

- Profiling of students on the basis of their industry of interest/summer internship/electives.
- Help prospective employers reach out to our students to meet their personnel needs.
- Help students identify employers according to their interests and competencies.
- Build within the students; the competencies that are of value to the prospective employers, both in contemporary as well as future perspective.
- Help prospective employers articulate their human resource needs (the job profiles, and trainee's profile) and accordingly prepare and recommend students for internship and placement.
- Students from the graduating batch who have a best-fit with organization's needs (both with skills and attitude) are identified and their detailed resumes are forwarded to the companies for further processing.
- Relationship Management with existing industry/clients.
- Strategic collaborations with industry.
- Develop new employers to increase the spread/reach.
- Effective training support, skill development workshops, live projects other professional development support should be aligned with industry requirements.



Research

Research in a B-School necessarily means "knowledge generation". And IILM College of Management Studies realizing its responsibility towards today's dynamic business environment encourages primary and secondary research. This gets translated into development of Contemporary, vibrant and futuristic management programmes adding on to present pool of resources and improving the dissemination process.

Our faculty takes up both academic and applied research individually and in association with various national and international organizations. Currently, IILM faculty is conducting research on live issues in varied areas like CRM, risk management, training need analysis, branding, education, e-commerce, international business issues, change management, financial management and leadership.

Case Development

Case writing helps in generating and promoting knowledge, developing new and innovative ideas in academics, especially in response to constantly changing business environment. CMS has earmarked substantial funds to develop case studies in functional and general management areas. The consulting and research assignments undertaken by the Institute offer opportunities for case development which, in turn, enriches the class-room teaching.

Consulting

CMS faculty takes up consulting assignments for international and national agencies, government, non-government and the corporate bodies with an objective of improving the contemporary management practices and initiating change interventions in business corporations. The consultancy work also involves preparation of project proposals, monitoring mechanisms, baseline and end line surveys, project evaluations, impact assessment, documentation for project formulation and policy issues.

Publication

CMS comes out with a bi-annual management journal "PRABANDHIKI". This referred journal publishes research papers & management cases on issues of contemporary concern in all functional areas of management and other related fields. It has earned accolades from the academia and the industry worldwide. It has exchange arrangements with more than fifty national and international management journals in the world.

Learning Facilities

Library

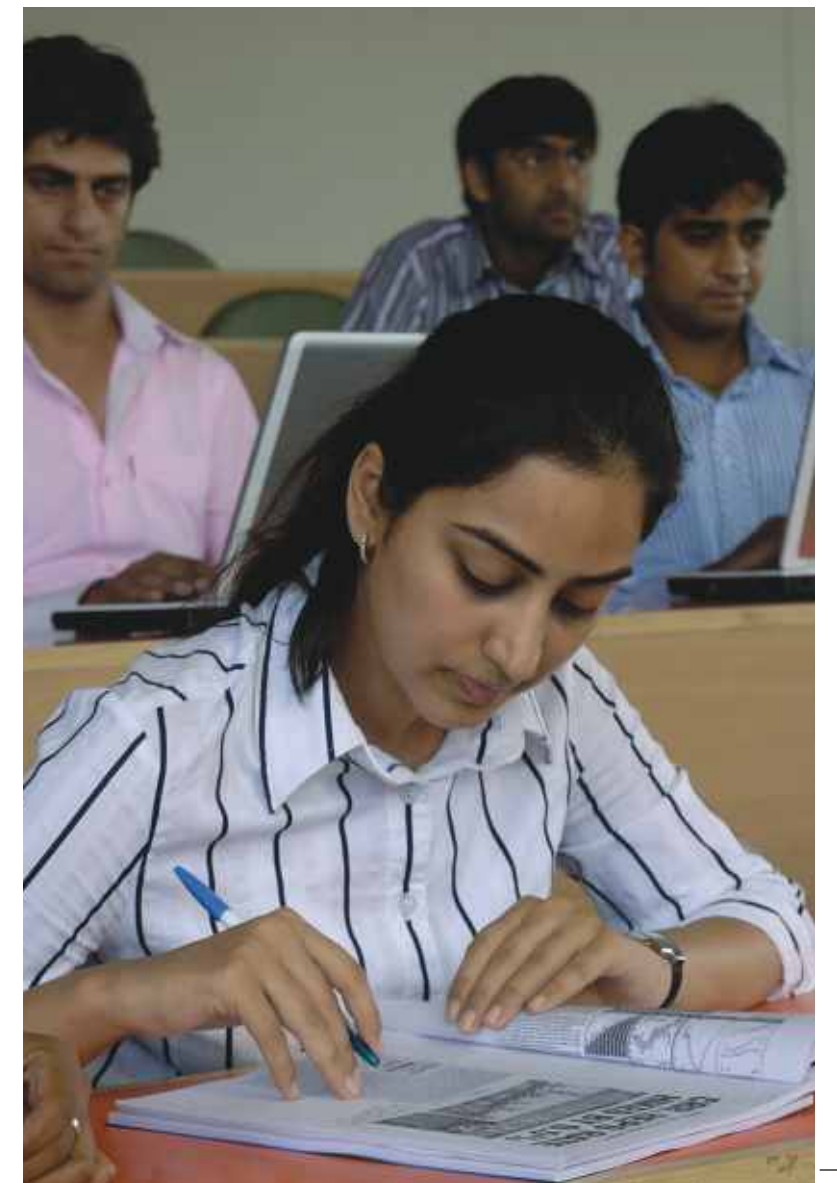
- Modern state-of-the-art facilities, equipped with the latest reading, research and reference material in print, electronic & audiovisual format
- Large spacious reading room, which provides a congenial environment and total concentration for study and research
- Vast collection of books, periodicals, national and international journals, review articles on various management related subjects
- To develop the right values in students and assist them in overall development, the library has a wide collection of appropriate books on ethics and social issues

Wi-Fi Campus

- Hi Enabled Network Security.
- Sophisticated Web-based intranet system.
- Latest application software.

Lecture Theatres

- All classrooms are provided with modern audio and visual systems including LCD projectors & LCD TV
- Classrooms are spacious, airy, well lit and echo-proof to facilitate the teaching-learning process.
- Classrooms are designed for conventional lectures and group discussions.





Student Support Service

Student Societies & Clubs

Extra curricular and co-curricular activities are an important part of the education process. It is necessary for the overall personality development of the student. To promote such activities, the Institute provides various platforms to the students to pursue their interests. The Institute encourages students to participate in inter college competitions like - Debates, Business Quiz, GK Quiz, Dramatics etc.

Rotaract Club

The Rotaract club of IILM was established not too late in the month of October 2008.

The establishment of the club was initiated under the able guidance of Honourable DRR, Ms. Neha Khurana.

Initially we started with 19 members and now we are proud to have 40 members in our Rotaract family.

In October itself, the charter ceremony took place in which Rtr. Ankur Mukherjee was appointed as the founder and charter President of RC-IILM.

Projects undertaken under the able guidance of our Parent Rotary Club Delhi South Central District 3010 were:

- The Santa Effect(Christmas with kids)
- Camp for SAHAR NGO

- Blood donation camp
 - AIDS awareness campaign
 - Nightwalk (District Participation)
 - Participated in Harmony (District level in Noida)
 - Part Time to workers at home service
 - Distribution of water packets to rickshaw pullers at sec-18 & 37 Noida.
 - Organized Rotaract annual District Conference –CONFAB-09’.
 - Food packets to some road side beggars in Noida.
 - AP Flood relief support activity.
- And many more.

The Samvaad (Voice of CMS)

Formed by Mr Ankur Mukherjee in the month of April with the motive of establishment of ICMS internal Area club, Newsletter Publication and managing several events.

Area Clubs

- 1) The GLOCALS (Marketing Club)
- 2) The BULL RIDERS (Finance Club)
- 3) The ETHNOS (HR Club)
- 4) The ROBUST (IT Club)
- 5) The SPARTANS (Sports Club)
- 6) The RESIDENTS (Cultural Club)

Mentorship

Students are well taken care of as regards their academics and other problems through the system of mentorship. Under the system students are divided into groups and each group is looked after by a faculty member known as Mentor who is available for counselling on personal, academic and career matters.

Accommodation and Transport

The Campus enjoys a magnificent setting in a pollution free eco-friendly environment. The serene environment at the campus provides the much needed balance between natural ambience and modernity. The Institute provides on-campus accommodation for girls. The boy's accommodation is off-campus. It is a semi-furnished suite-type hostel accommodation, with attached bath, on twin-sharing basis. The hostel also provides:

- Power back-up and filtered drinking water.
- Bus facility once a week for outing to the nearby shopping malls/ cineplex etc.
- Hygienic and wholesome meals.
- A laundry room fitted with washing machines.
- Common room with television for students and visitors.
- Internet.
- Refrigerator.

Transport Facility:

The Campus is very well connected with different parts of Delhi and provides transport facility from nearest Metro Station to Campus. The Institute has its own dedicated luxury coaches as well.

Financial Assistance

a. Merit-cum-Means Scholarships

IILM College of Management Studies also has provisions for financial assistance to deserving students, in the form of Merit-cum-Means Scholarships. As the name suggest these scholarships are given to selected students on merit-cum-means basis. The 'Scholarship Award Committee' selects the candidates on the basis of pre-defined criteria of academic excellence and their financial means. The continuance of the scholarship in the second year is based on the student's performance in the first year.

b. Study Loans

Most of the commercial banks in India extend study loans to needy students. The Institute has special arrangement with Indian Bank for loan purposes. The Accounts section assists students in determining the amount of loan possible, documentation required and the overall process for availing the same. Those students who are unable to secure loan from banks are given financial assistance from the Ram Krishan & Sons Charitable Trust.

Cafeteria

An indoor, air cooled cafeteria on the premises is open till late hours to provide meals & snacks/ beverages according to your personal taste & preferences



Intellectual Capital at IILM College of Management Studies

The foundation of any good academic Institution is in its faculty and the most important activity is the teaching-learning process. Teaching fraternity form the key to this process and through their expertise, convert knowledge into wisdom thereby making it applicable beyond the boundaries of time and space. College of Management Studies has a diverse pool of intellectual capital drawn from various fields, endowed with rich research and teaching experience. The efforts of core faculty members are supplemented with visiting faculty from leading institutions and organizations.

Dr. A K Sinha

Ph. D., M. Com
Professor of Finance & Dean, Finance
Industry Experience - 2.5 years
Teaching Experience - 30 years
Research Experience - 6 years

Dr. Pawan Gupta

Ph. D, MBA (Finance), FICWA, M. Com
Professor, Accounting & Finance
Industry Experience - 3 years
Teaching Experience - 13 years
Research Experience - 5 years

Dr. P. K. Aggrawal

Ph. D, M.Com, MA (Eco), ICWA, ACS
Assoc. Professor, Finance & Law
Industry Experience - 3 years
Teaching Experience - 15 years
Research Experience - 5 years

Dr. Abhay Kumar Srivastava

BE, MBA, Ph.D.
Associate Professor
Industry Experience – 1.5years
Teaching Experience - 11 years
Research Experience - 4 years

Mr. Sushil Kumar Pasricha

B.E. (Mechanical), PGDSM, MBA (FMS)
Associate Professor, Marketing
Industry Experience - 30 years

Dr Kavita Srivastava

LLB,MA(Economics), Ph.D.
Associate Professor, Economics.
Research Experience – 2 years.
Teaching Experience – 10 years.

Dr. Manoj Kr. Pandey

Ph.D, CS, ICWA, LLM, MBA
Associate Professor, Finance
Industry Experience - 12 years
Research Experience – 3 years

Mr. Anil Kr. Sinha

B. Tech (IIT, Kanpur), M.Sc (System Engineering), MBA
Professor, IT
Industry Experience - 14 years
Teaching Experience – 17 year
Research Experience – 3 years

Mr. Soumitra Chakraborty

M. Tech. (IT), B.Tech (CS)
Asst.Professor, IT
Industry Experience - 7 years
Teaching Experience - 8 years
Research Experience - 3 years

Mr. Krishna Murari Kumar

M.A., MBA
Asst. Professor, Economics
Industry Experience - 3 years
Teaching Experience - 12 years
Research Experience - 2 years

Ms. Sonika Sharma

M.Sc., MBA (HR)
Assistant Professor, HR
Teaching Experience - 9 years
Research Experience – 1 year

Ms. Shalini Kakkar

MBA (HR), M.Phil
Assistant Professor, HR
Teaching Experience – 5 years
Industry Experience – 4 years
Research Experience – 1 years

Ms. Kirti Swarup

MA (Eco), PGDM, PGDISM,
Ph.D.(Persuing)
Assistant Professor, Marketing
Teaching Experience - 9 years
Industry Experience – 3 years
Research Experience – 2 years

Mr. Samarth Sharma

MBA (Marketing)
Assistant Professor, Strategy & Marketing
Industry Experience - 1 year
Teaching Experience - 3 years

Mr. Mohit Agrawal

B. Tech (IT), PGDM
Assistant Professor, Marketing
Industry Experience - 4.5 years
Teaching Experience – 1.5year

Mr. Rajesh Aggarwal

MBA (IB), IIFT
Assistant Professor, Marketing
Industry Experience - 9 years

Mr. Pankaj Chauhan

MBA, M.Phil
Assistant Professor, Marketing
Industry Experience - 4.5 years
Teaching Experience - .75 year

Ms. Jimmi Kaul

MBA
Assistant Professor, International Business
Industry Experience – 15 years

Admission Process

Batch Size

The Institute inducts 180 students to its two-year full-time PGDM programme & 60 students to its two-year full-time PGDM – International Business programme.

Essential Entry Requirements

At least a three years bachelor's degree in any discipline recognized by AICTE as eligible for Post Graduate Studies. Students appeared in final year of degree examination in 2011 can also apply.

Short listing of students for Group Discussion and Personal Interview would be done on the basis of CAT/MAT/XAT/GMAT score.

Admissions is a four- stage process.

Stage 1

Mandatory appearance in CAT/MAT/XAT/GMAT score.

Stage 2

Filling up of IILM College of Management Studies Application form separately.

All students seeking admission to IILM College of Management Studies must fill-up the prescribed application form, and submit the same to IILM College of Management Studies; Admission Office along with the required processing fee before the deadline.

The application pack can be procured in the following ways:

1. Writing to IILM College of Management Studies Admission Office with requisite application cost. (through demand draft of Rs.1200 only drawn in favour of "CMS-IILM-AHL", payable at New Delhi; OR
2. Picking up the application pack from IILM Counsellors located in various cities, (a list of the counsellors is available on IILM website); OR
3. Down-loading the application form from website www.iilmcms.ac.in . The same should be submitted with Rs. 1200/- only

Stage 3

Appearance in Group Discussion and Personal Interview
The dates for the group discussion and interview would be intimated to short-listed candidates through email and letter.

Stage 4

Deposition of the requisite fee

- The admissions would be final only after the payment of stated fee along (as mentioned in the admission offer letter).
- Fee refund policy is as per the guidelines laid down by the AICTE.

Admission Criteria

For admission to IILM College of Management Studies for PGDM programme and PGDM International Business programme, student's score in entrance test (CAT/MAT/XAT/GMAT), group discussion, and personal interview would be used for preparing the merit list.





Location Map



For Admission Contact

For any other information contact

Admissions Office

IILM College of Management Studies.
IILM Academy of Higher Learning
18, Knowledge Park-II
Greater Noida - 201 306 Uttar Pradesh

Phone: 0120-3374 360

Email: admissions@iilmcms.ac.in

Website: www.iilmcms.ac.in